



# We Keep Expanding



**CLAYGATE IN EAST ANGLIA**

Starting January 2011 we will have a twice weekly distribution service to East Anglia, visiting:

**Ipswich    Norwich**  
**Kings Lynn    Peterborough**  
**Cambridge**

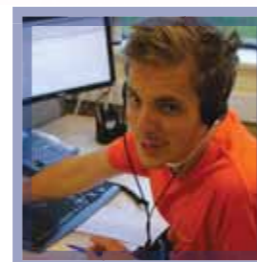
## GO WEST AGAIN!

Our success continues in the west country, so we have made the decision to venture into Cornwall with twice weekly deliveries, starting in January.

Mark Arnold has been looking after the west country customers for over a year.



## MORE SALES MORE JOBS



### Customer Services

You will no doubt remember **Rich** from his days in sales, he has now joined Claire and Tom in our Customer Services Department to form an awesome trio. Rich has a technical mind and loves problem solving, so should be well suited for this role.

### Purchasing

**Chris** has gone from "Sell, sell" to "Buy, Buy", in his new role within

the very busy and ever developing Purchasing Department. During his short time in Sales, Chris showed an aptitude for the diverse skills required in this sector.



### Sales

Rich and Chris have been replaced with two very capable guys, Aaron and Jayme. Who both come with little experience but are eager to learn.

**Jayme** is working with the very experienced,

Heather and 'mum to be', Cera. He will be supporting our ASM's Paula and Mark.



**Aaron** will be working with Kerry and Karina alongside our ASM's Andy and Stuart.



Unfortunately, Jo has had to take some more time off for treatment against cancer. We all wish her a speedy recovery, and look forward to her returning to work next year. In the meantime, Malcolm and Dionne will do their best to maintain her area until Xmas. Stuart Hiseman will then take over temporarily until Jo is fit and well. Some of you may remember Stuart from his early days working this area.

Due to the new area plans, we are currently looking for Area Sales Managers to represent us in East Anglia plus North West London/South West London/Hertfordshire and Buckinghamshire. We will up date you next year with the latest information regarding the new ASM's.

# training days



## Salamander Pumps



Our product training days continue to be a great success. It was good to see some new faces for our most recent event.

We were able to demonstrate the quietness of the Salamander Pumps by utilising the services in our whirlpool room. It was excellent for the attendees to see and hear a working example.

### Many thanks to:

- all our attendees for your enthusiasm and positive feedback
- Malcolm Campbell, Richard Alan & Geoff Hogg from Salamander for their knowledge and expertise
- Spencer Dixon & Richard Meech for assembling a working Salamander display in our whirlpool workshop
- Dionne Banks & Gemma Macey for organising the day!




P.L.A.C.  
PITTLAND LAKES ANGLING CLUB

Claygate's Annual Carp Catch was held at Pittlands Lakes in Horsmonden on the 14th, 15th and 16th of September. Fabulous fun was enjoyed over the three days. As usual there were plenty of fish and the weather wasn't half bad either!



# fishing days



## WINNERS

### 14 SEPTEMBER

Ian Norrie from Metawoods, Dale Wallace from Longfield and Kieron Pyke from J A Huckins

### 15 SEPTEMBER

Malcolm Swan from Swanway, Tony Taylor from Fairfax and Dan Hadfield from SPS

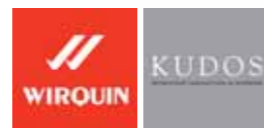
### 16 SEPTEMBER

Shaun Andrews from Nu-line, Steve Copsey from Boast and John Radford from Chiswick

**A BIG THANK YOU** to Pittland Lakes for hosting the event, Home of Ultra, Kudos and Wirquin for sponsoring and Gemma Macey for her superb organisation.

*We look forward to next year!*

Sponsored by:



available January 2011

The Sunrise and Retro Suites will be available from January

## VitrA



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Yesterday's  
Designs  
Tomorrow's  
Technology

## Burlington®



available January 2011

New Wet  
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## KUDOS

REFRESHING INNOVATION IN SHOWERS



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Elation Furniture NEW in our brochure (available now by special order)

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New Nau!  
New City! **sanindusa®**



back by popular demand

Neo Classica Returns!

## Valadares

Due to popular demand, we are re-introducing the Neo Classica Suite. It will be back in the book and back in stock. With immediate effect all clearance offers for this product are no longer valid.



